



The Radicati Group, Inc.
www.radicati.com

eDiscovery Solutions

A Radicati Group Webconference

9:30 am, PT
September 27, 2012

Speakers & Agenda



The Radicati Group, Inc.
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Speakers:

- ▶ Mike Kinnaman, *Senior Managing Director, FTI Consulting*
- ▶ Nick Robertson, *Vice President of Sales and Marketing, kCura*
- ▶ Allison J. Walton, *Esq. eDiscovery Counsel, Symantec*

Agenda:

- ▶ *Overview Presentation from FTI Consulting, kCura and Symantec*
- ▶ *Speaker Panel Discussion – moderated by Sara Radicati*
- ▶ *Audience Q & A session*

FTI E-Discovery Solutions

September 2012



FTI[™]
CONSULTING

TECHNOLOGY

Corporate E-Discovery Perspectives

“Discovery and e-discovery related costs are usually half of the litigation budget.”

One company estimated their annual e-discovery costs at:

\$80 million.

84%

said it is important to use fewer service providers that can do more of the process.

“You want your process ultimately to have one throat to choke and the more complicated you make it, the more difficult it is.”

“If I were to direct someone to one pressure point for e-discovery cost containment it would be to attorney review.”

90%

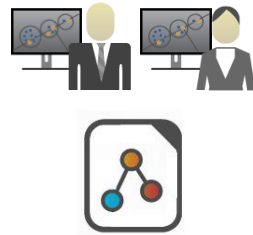
said legal review is the most expensive phase of e-discovery.

E-Discovery Never Looked So Good.

Ringtail™ 



Massively Scalable



Visual Review



Advanced Analytics

- Industry-leading **scalability** and **security** provides unparalleled flexibility for handling both single and multi-matter project demands.
- **Easy-to-use** interface combines linear and visual review capabilities to accelerate review decisions.
- Advanced analytics and review workflow automation enable **better decisions** and more **consistent coding**.
- Available on-premise or SaaS.

“We have standardized our e-discovery on Ringtail® because it’s simply the most comprehensive and flexible software in the market. I know that Ringtail can handle our small matters quickly and effectively, and is able to support and analyze the big, dynamic cases as they change and grow. With Ringtail, there is no need for a plan B.”

– Michelle Mahoney,
Director of Applied Legal Technology
Mallesons Stephen Jacques

FTI E-Discovery Software and Services

Collection and Computer Forensics

International, Forensic, Cloud,
Structured Data , Social Media

Managed Review

Expert Workflow, Review Attorneys, Predictable Budget, Project Management

Predictive Discovery

Technology, Defensible Workflow, Statistical Quality Assurance, Expert Testimony

Corporate Privilege Library and Multi-Matter Repository

E-Discovery as a Service

Processing through Production

Ringtail[™]

Global Presence and Expertise

3,800 employees in 24 countries on 6 continents

Regulations




- Government Investigations and Inquiries, including DOJ and SEC
- Hart Scott Rodino (HSR) “second requests”
- SEC Regulatory Compliance

Investigations

- Audit and Special Committee
- Financial and Forensic Accounting
- Fraud
- Whistleblower
- FCPA
- Anti-Money Laundering
- Monitoring and Compliance

Litigation

- Product Liability
- Subprime Lending
- Stock Option Backdating
- Intellectual Property
- Employee Disputes
- Securities Litigation
- Transactional Intelligence

-  FTI Office
-  Forensics Professionals
-  FTI Data Center



eDiscovery Solutions Webinar

Radicati Group – September 2012

The Company



- **Founded in 2001**
- **Privately held**
- **Pure software company**
- **Co-located in Chicago**
- **260 employees**



The Software

- **Web-based application servicing the review, analysis, and production stages of the EDRM**
- **Differentiators**
 - Flexible
 - Scalable
 - Easy-to-use
 - Extensible platform with Ecosystem of applications
 - Global partner channel





- **Go-to-Market**
 - Channel
 - Enterprise
- **Adoption Stats**
 - More than 69,000 end-users
 - 95 of Am Law 100
 - 160 of Am Law 200
 - 140 global partners
 - Notable on-premises installs
 - 72 law firms
 - 7 litigating divisions of DOJ



Clearwell
eDiscovery Platform

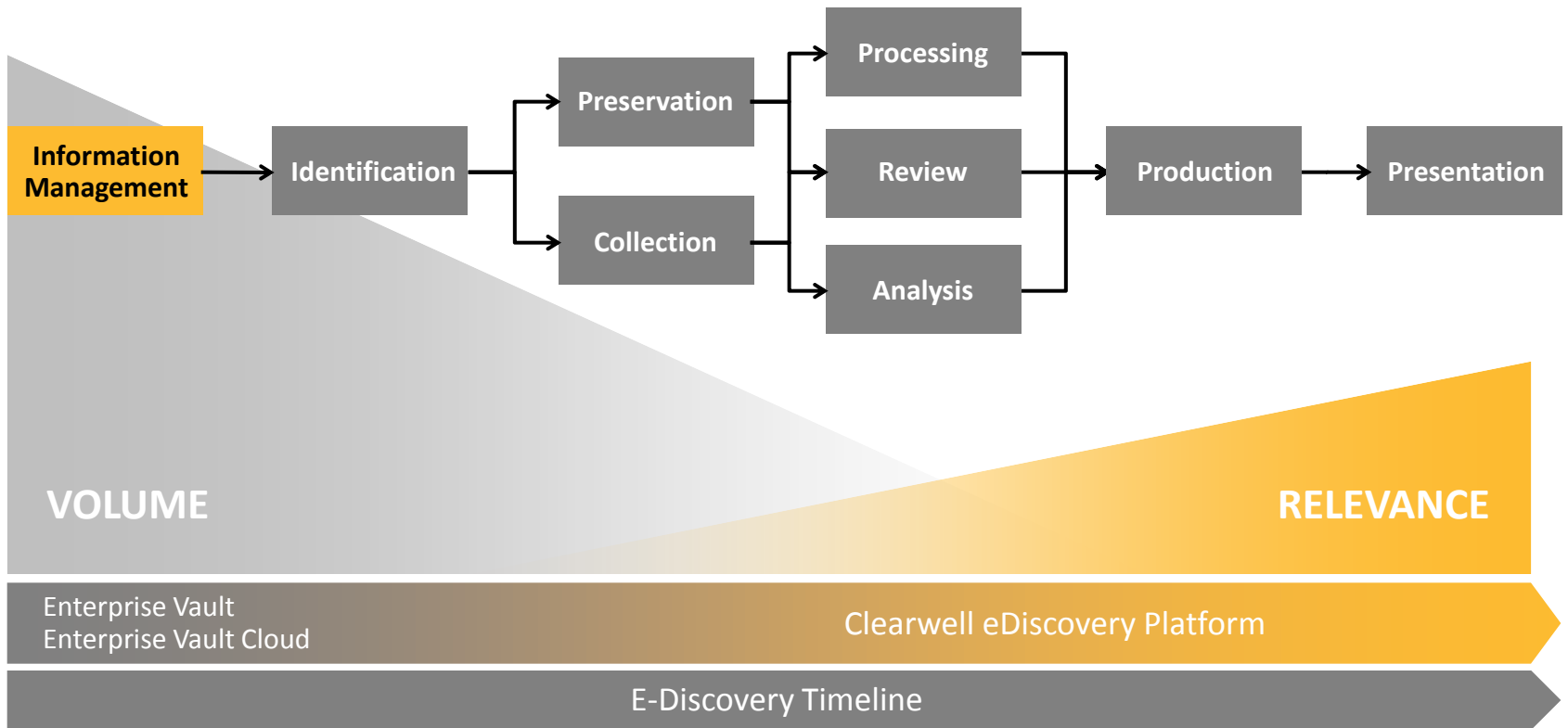
Information Governance and eDiscovery For the 21st Century

Allison J. Walton, Esq.



Top Challenges: Information Governance

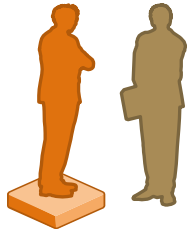
The Electronic Discovery Reference Model (EDRM)



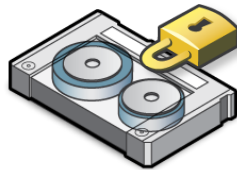
An integrated approach to information governance



Classify information for retention, supervisory review, and discovery



Common policies for attorney-client privileged information to prevent data loss and for retention



Search backups and archive, and apply legal holds at the file-level for eDiscovery



Identify potential custodians for eDiscovery based on file usage data



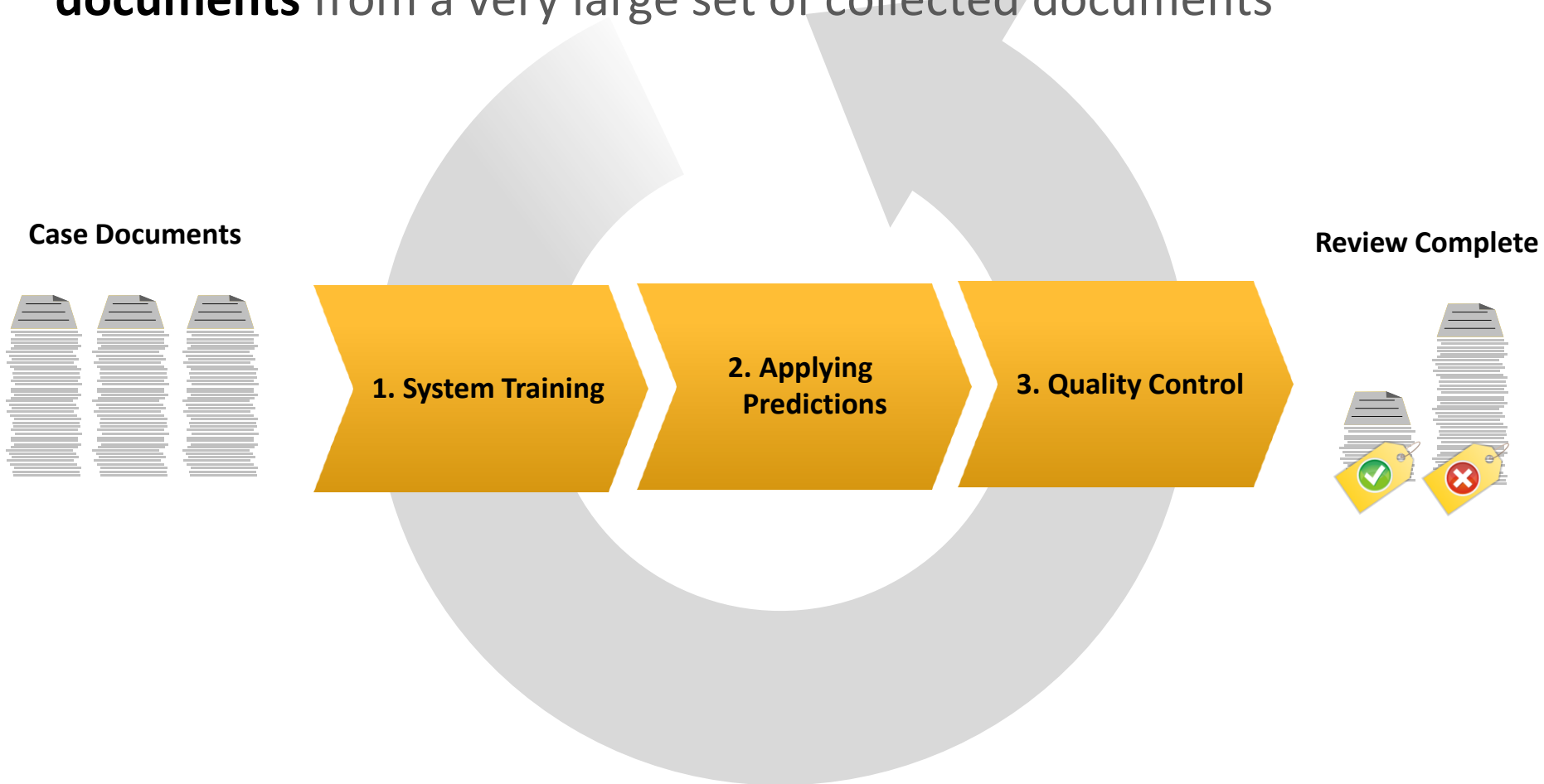
Classify files for use in eDiscovery collection



Use technology assisted review results for future data classification

What is predictive coding?

Leveraging **machine learning** to find small set of **relevant documents** from a very large set of collected documents



Why Predictive Coding?

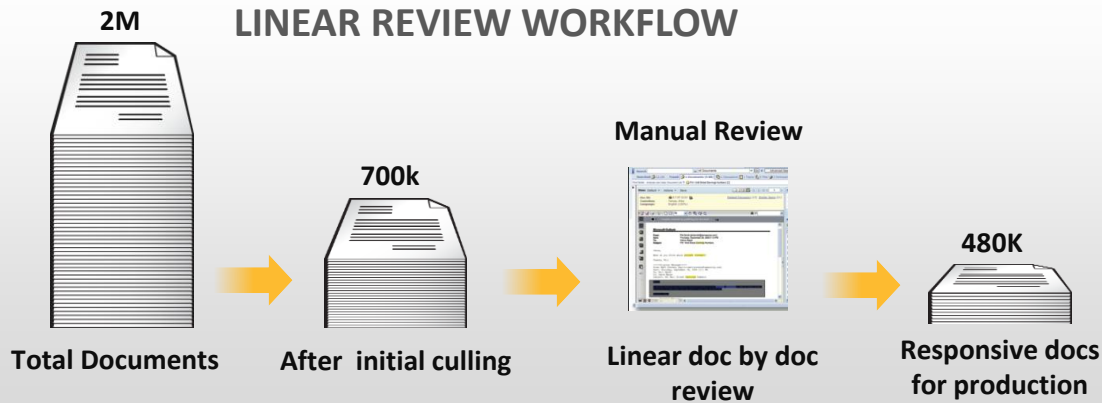
- Manual Review takes too long
- Manual Review costs too much
- Manual Review isn't accurate enough

Transparent Predictive Coding

Transparent Predictive Coding opens the black box of predictive coding by providing visibility into the training and prediction process while delivering context to make more informed decisions, resulting in greater accuracy and lower cost.

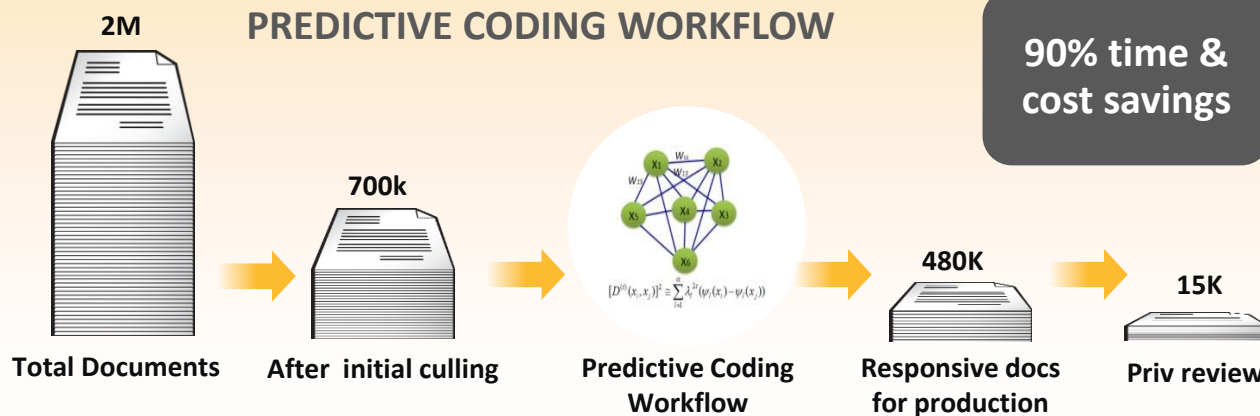


Early Customer Tests Are Demonstrating Huge ROI



Total time for review:
7,000 hours

Total cost of review:
\$700,000



Total time for review:
180 hours

Total cost of review:
\$50,000

Thank You

Allison Jane Walton, Esq.

eDiscovery Counsel in PMM, Symantec Corporation

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Your Speaker Panel



The Radicati Group, Inc.
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- ▶ **Sara Radicati**
President & CEO, The Radicati Group
- ▶ **Mike Kinnaman**
Senior Managing Director, FTI Consulting
- ▶ **Nick Robertson**
Vice President of Sales and Marketing, kCura
- ▶ **Allison J. Walton**
Esq. eDiscovery Counsel, Symantec

Thank You!



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Latest Reports published by The Radicati Group:

- ▶ Corporate IT and Business User Survey, 2012–2013
- ▶ Hosted Email and Collaboration Market, 2012–2016
- ▶ Information Archiving Market, 2012 – 2016
- ▶ Social Media Market, 2012 – 2016
- ▶ Microsoft Office 365 – Analysis and Forecast, 2012 – 2016
- ▶ Endpoint Security Platforms Market, 2012 – 2016
- ▶ Enterprise Content Management Market, 2012 – 2016
- ▶ Email Statistics Report, 2012 – 2016

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