CONTENT-AWARE DLP SOLUTIONS

A Radicati Group Web Event

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9:30 am, PT
April 25, 2013

Speakers & Agenda

Speakers:

▸ Chris Leffel, *Director of Product Marketing,* **Code Green Networks**

▸ Alexei Lesnykh*, VP Product Strategy & Bus. Dev.,* **DeviceLock**

Agenda:

▸ *Overview Presentations from* **Code Green Networks** *and* **DeviceLock**

▸ *Guest Speaker Discussion – moderated by Sara Radicati*

▸ *Audience Q & A session*

CODE GREEN
N E T W O R K S

Code Green Networks TrueDLP
April 23, 2013

Code Green Networks Overview

- ▶ Founded in 2004 by the founders of SonicWALL (SNWL), a $900M+/yr provider of security appliances

- ▶ 100% focused on providing Data Loss Prevention (DLP) solutions for its customers

- ▶ TrueDLP is an enterprise DLP solution covering Network DLP, Discovery DLP and Endpoint DLP

- ▶ Known for ease of use, fastest time to results

- ▶ Bringing its customers next generation DLP solutions
  - ▶ SC Magazine - "2012 Industry Innovator for DLP"
  - ▶ NAFCU - "Preferred Partner – Innovation Award"
  - ▶ SC Magazine – "5 Stars and Best Buy for Network DLP"
 - ▶ Recognized by Network World, in as "DLP Company to Watch"

Sampling of CGN Customers

Adventist Health System

Atlantic Health

Augusta Health

Heartland Health

Exchange Bank

First Bank Richmond

Citizens Business Bank

ING

John Ascuaga's Nugget

Euclid Insurance

Pomona College

Clark County

Stanford University

Washoe County

Lucile Packard Children's Hospital

Children's Hospital Los Angeles

Code Green Networks TrueDLP

Network DLP
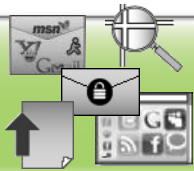
Monitor/Control Network Traffic and Applications

Email, Webmail, Web 2.0 apps
HTTP/S, FTP/S, TCP/IP

Discovery DLP

Locate, Classify and Remediate Sensitive Data

Fileshares, DBs, SharePoint,
CMS, MS Exchange, Endpoints

Endpoint DLP

Monitor/Control Data on Endpoint

USB, Firewire, CD/DVD,
Bluetooth, IrDA

Remediation

Block, Quarantine, Encrypt,
Reroute

Copy, Move, Replace
Delete, Run Script, Apply Rights

Block, Encrypt, Justify,
Audit

Centralized Management

Policy Management   Reports   Incident Management   Auditing

Enterprise Integration

Email Encryption   Rights Management   Active Directory   Syslog / SEIM
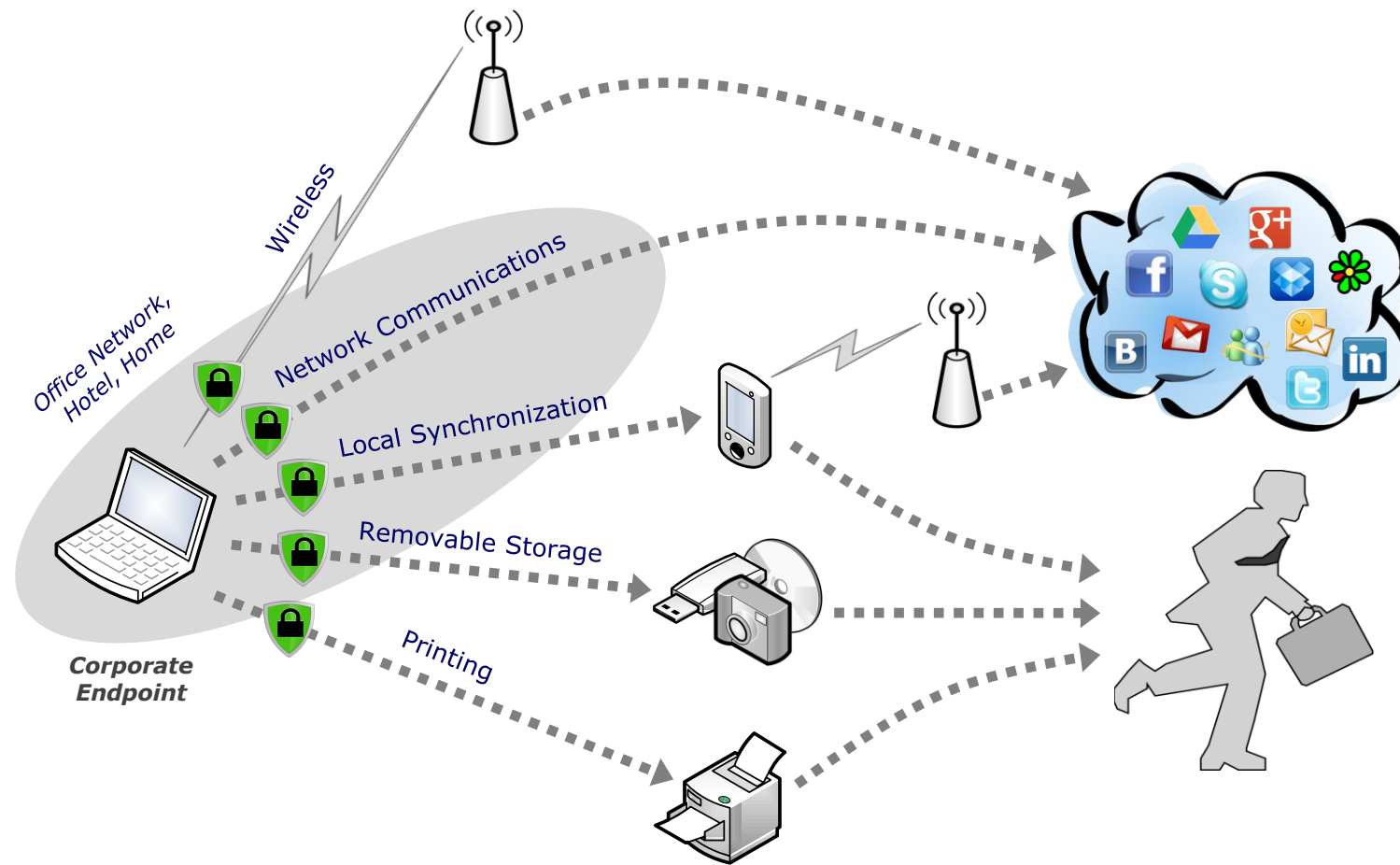
DeviceLock®

Company & Product Overview

Alexei Lesnykh

VP of Business Development

Radicati Web Event 25.04.2013

Company Brief

▶ DeviceLock established in 1996

▶ Develops and markets DeviceLock® software

   ◆ Endpoint data leak prevention solution

▶ Leader of the endpoint device control niche

   ◆ 70,000 corporate customers in 100+ countries

   ◆ 5M computers protected by DeviceLock

▶ Offices in USA, UK, Germany, Italy, Russia

   ◆ 70 full-time employees including 40+ in R&D

▶ Customers

   ◆ Financial, government, defense and military, defense contractor, health care, energy, high-tech, manufacturing, education, resorts & casinos

Stop Data Leaks at the Source

DeviceLock Endpoint DLP Structure
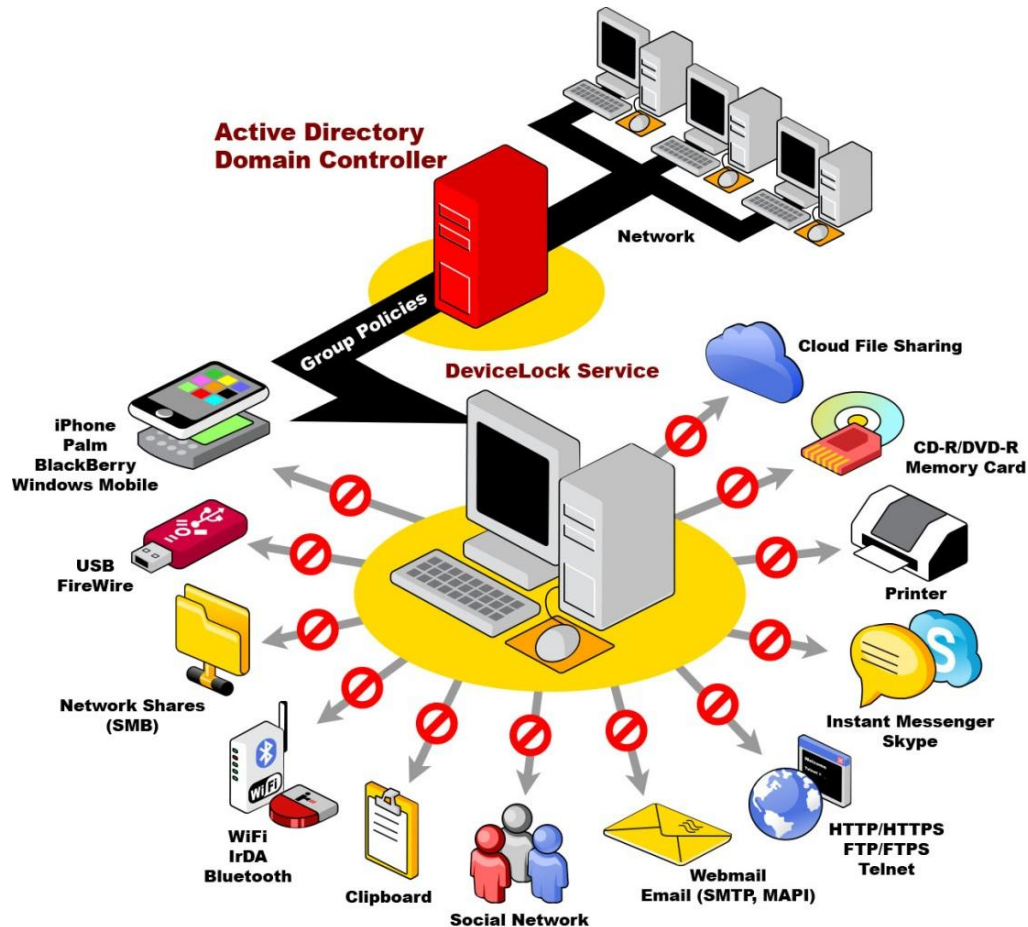
- ▶ Software-only solution
  - ◆ Lightweight DLP agents on protected computers
  - ◆ Small footprint, low-overhead
  - ◆ Transparent to users and applications
- ▶ Easy and scalable centralized management
  - ◆ DeviceLock snap-in for Microsoft Group Policy Management Console
    - ▪ AD's native mechanisms for agent deployment and upgrade, DLP policy management and distribution
  - ◆ MMC-style and web-based consoles for non-AD environments
    - ▪ Object import from LDAP directories
- ▶ Platforms
  - ◆ Windows NT4.0/2000/XP/Vista/7/8, Server 2003/2008 (32/64-bit versions)
  - ◆ Microsoft RDS, Citrix XenDesktop/XenApp, VMware View

Functional Components

▶ Modular architecture of complementary functional components

- ◆ **DeviceLock®** ► *Data-in-Use*: device/port control + central management & administration
- ◆ **NetworkLock™** ► *Data-in-Motion*: network communications control
- ◆ **ContentLock™** ► content inspection and filtering
- ◆ **DeviceLock Search Server** ► *full-text* searching in shadow and audit logs
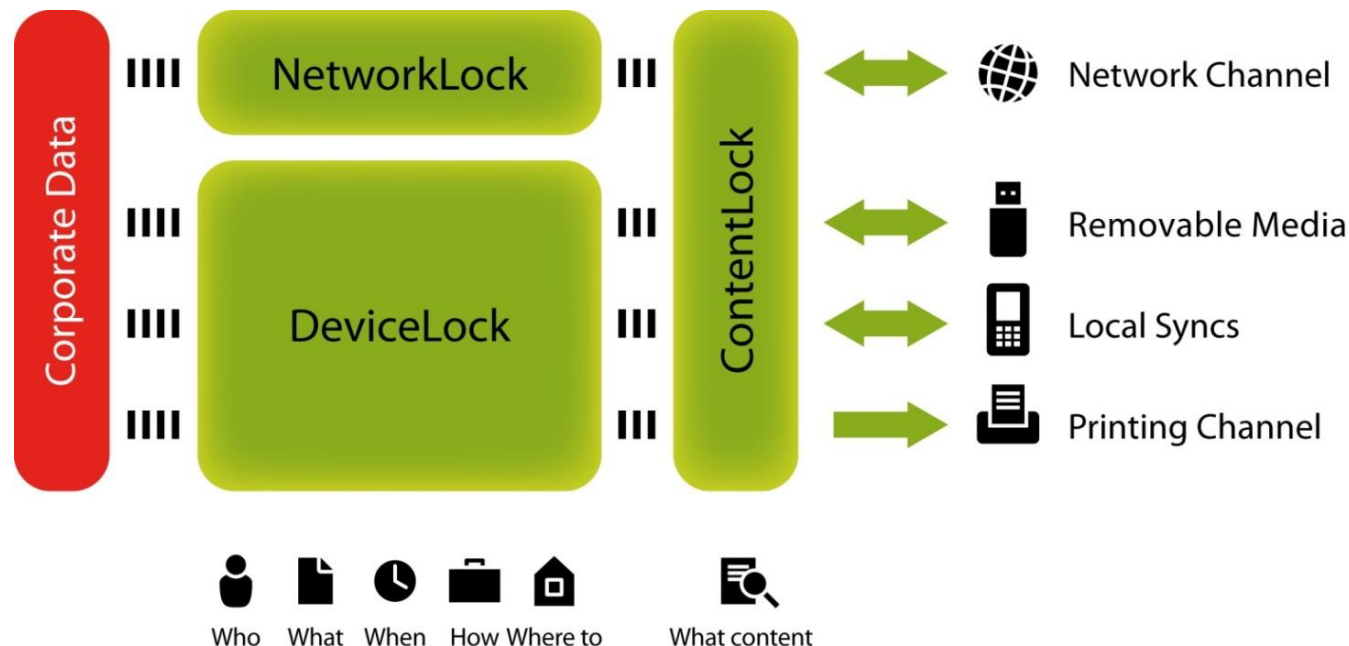
Security Functions

▸ Full set of endpoint contextual controls
  ◆ Local channels & network communications

▸ Essential content inspection and filtering
  ◆ Removable storage, floppy, optical drives, printers, clipboard, network communications

▸ Audit logging and data shadowing
  ◆ Centralized, policy-based
  ◆ Automatic & secure log delivery to the central database

▸ Real-time security alerting
  ◆ SNMP and SMTP

▸ Integration with 3rd party removable storage encryption
  ◆ BitLocker To Go, Sophos SafeGuard Easy, TrueCrypt, PGP WDE and more

▸ Blocking USB and PS/2 hardware keyloggers

▸ Tamper-proof agent
  ◆ Protection against end users and system administrators

THANK YOU!

Your Speaker Panel

- **Sara Radicati**
  President & CEO, The Radicati Group

- **Chris Leffel**
  Director of Product Marketing, Code Green Networks

- **Alexei Lesnykh**
  VP Product Strategy & Bus. Dev., DeviceLock

Thank You!

Latest Reports published by The Radicati Group:

- Email Statistics Report, 2013-2017

- Microsoft SharePoint Market Analysis, 2013-2017

- Microsoft Exchange, Office 365 and Outlook Market Analysis, 2013-2017

- Content-Aware DLP Market, 2013-2017

- Mobile Device Management Market, 2012-2016

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